



**MacDonald**  
Training Center, Inc.

*Empowering People With Disabilities*

**MACDONALD TRAINING CENTER, INC.**



**FYE 2015**  
**ANNUAL REPORT**

A photograph of two women smiling together in a classroom setting. The woman on the left is wearing a yellow shirt and has her arm around the woman on the right. The woman on the right is wearing a purple patterned shirt and has her arm around the woman on the left. They are both looking towards the camera. The background shows a classroom with tables and chairs.

Our Mission:  
To empower  
people with  
disabilities to  
lead the lives  
*they* choose.

Our Vision:  
People with disabilities leading  
the lives *they* choose.

## Our Story:

**MacDonald Training Center** was founded by J. Clifford MacDonald and a group of visionary parents of individuals with developmental disabilities. At a time when the only alternative to being sent to a state institution was to sit at home and do nothing, these individuals rejected both options and proceeded to create innovative educational, vocational and residential alternatives.

MTC continues to be a leader and an innovator dedicated to continuously improving the quality of the vocational, employment and residential services we have been providing to people with disabilities in the Tampa Bay area for over 60 years.

## Our Values:

**Our core values reflect what is important to us as an organization.**

We:

- Treat everyone with dignity and respect.
- Act in good faith and in the best interest of the people we serve.
- Respect the opinions and choices of the people we serve and their families.
- Act with integrity as citizens in partnership with the community.
- Encourage independence by supporting self-advocacy.
- Are accountable for meeting the expectations of all our stakeholders.

# Awards | FYE 2015

## 2015 WEDU

### Be More Entrepreneurial Award

In recognition of MTC's evolution from the sheltered workshop model of the past into a true career resource center for people with disabilities, Jim Freyvogel, MTC President/CEO received the 2015 WEDU Be More Entrepreneurial award.



## Tampa Bay Business Journal 2015 Non Profit Businesswoman of the Year

CFO Judith Destasio was honored as 2015 Businesswoman of the Year, Non Profits by the Tampa Bay Business Journal. Central to the success of our business services, Judith has used her for-profit business experiences to secure large contracts that provide long term consistent job skills training and at the same time, made up revenue shortfalls. These enterprises are now generating over 32% of the organization's total operating revenue.

## Florida ARF 2015 Exceptional Service Award

Lola Maggard, MTC Life Skills Coach at our Plant City location was recently honored by the Florida ARF for her exceptional services to individuals with disabilities. Lola has served those with the greatest level of need at MTC for nearly 30 years. Unfailingly compassionate, Lola makes sure the individuals obtain all opportunities and ways to be able to express themselves. She is a tremendous role model for any team member providing direct supports to the individuals served.



## Meals On Wheels 2015 Adopt a Route of the Year

Congratulations to our Life Skills Team for winning the 2015 Adopt a Route of the Year Award for their volunteerism with Meals-On-Wheels! MTC is proud of the individuals who have delivered meals twice a week (and a third route monthly) for nearly a decade.

# Current Year 2015-2016

## MACDONALD TRAINING CENTER PROPERTIES

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**Kim DeBosier**, Vice Chair  
**Madeline Clark**, Secretary/Treasurer

## MACDONALD TRAINING CENTER HOLDING CORPORATION

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**Paul Flynn**, Vice Chair  
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**Richard Diaz, Jr.**, Secretary

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Assistant Secretary  
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**Betty Beauchaine**  
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**Vincent Camacho**  
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**Bob Ferguson**, Vice Chair  
**Jerry E. Fogarty, III**, Treasurer  
**Phillip Baumann**, Secretary  
**Jack Butcher**  
**Brady Diggs**  
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**Aaron Silberman**

## HONORARY

**Bob Basham**  
**Steven G. Hengel**

## EMERITUS

**Richard Diaz, Jr.**

## the Boards of Directors



## MESSAGE FROM THE PRESIDENT

For over half a century, individuals with disabilities and organizations such as MTC have been dependent on governmental funding and all the demands and restrictions that accompany it. That is no longer the case. That is not true here at MTC. We fully understand the future of our organization, and more importantly that of the people we serve, is here in our Tampa Bay community, not in Tallahassee or Washington D.C.



MTC President/CEO with Bill Geode and David Darnell from Bank of America.

This past year MTC reached a funding milestone, or more accurately, a tipping point. In 2005 81% of our financial support came from the state and federal government. Today that figure is 49%, less than half! During the same period of time our earned income from our mission-based enterprises increased from 5% of our budget to 32% and our contributions from the community doubled from 5% to nearly 10%.

The Tampa Bay community has consistently stepped forward when our need has been the greatest...financial calamities notwithstanding. During the Great Recession the number of our business partners has increased nearly eight fold from 20 to over 150. The number of service clubs and individual contributors nearly doubled. No wonder we look more and more to our community for inspiration, support and as the primary resource for the people we serve.

Without you, our colleagues, business partners and friends, the future for the people we serve would be bleak. But now it is filled with hope and promise. By continuing to work together in pursuit of our mission the people we serve, our fellow citizens, may "lead the lives **they** choose."

A handwritten signature in black ink that reads "Jim Freyvogel".

Jim Freyvogel  
President/CEO

The 40th Annual celebration of the Feast of St. Joseph was a success yet again thanks to the generosity of our long-time friends, the Noto family. Together with our dedicated community of volunteers & attendees, MTC enjoyed a bountiful feast and raised just over \$17,000 in support of individuals with disabilities in Tampa Bay.

## Feast of St. Joseph



MTC celebrated 60 years of progress made by those with disabilities in Tampa Bay in a five month long exhibit in the Tampa Bay History Center's Community Case. The showcase included J. Clifford MacDonald's Presidential Medal of Freedom. It was a snapshot of Tampa's past, present and future in the quest for a better, more independent life for those challenged with disabilities.

## The Lives *They* Choose by Cathy Unruh Book Launch



Three generations of the Fogarty family, all of whom have served with distinction and commitment on the MTC boards of directors, greeted guests. MTC's own Jonathan Davis entertained.

The MTC Fine Arts Studio was invited to exhibit at the Raymond James Gasparilla Festival of the Arts again this year. Our artists displayed their work for the community, and had their sales generously matched by Hill Ward Henderson. We are grateful to the GFA Board of Directors for this opportunity to show off the talents of the individuals we serve among some of the finest artists in the country.

## Gasparilla Festival of the Arts



## Hot Art Cool Crowd

MTC's annual summertime art show took place in the ultra cool, sleek setting of BoConcept in the Channel District of Tampa. MTC artworks were right at home hung above contemporary furniture and alongside hip furnishings. Artists signed their work while enjoying refreshments donated by neighboring restaurants. Generous support from the Tampa Downtown Partnership made the night truly spectacular.



## Shattering Barriers 2015

**September 16, 2015**

**Honorary Chair Person  
Ernest Hooper**

*Tampa Bay Times*

An evening of inspiration, auctions and congeniality took place at our annual Shattering Barriers fundraiser. Guests were treated to choral performances and entertainment from “Roan Jivers” and MTC’s own Jonathan Davis.



Ernest Hooper, Tampa Bay Times columnist, urged the guests to “think of the number you were planning to give...and dig a little deeper.” And they did. Many thanks to the generous sponsors who made the evening possible!

# Gateway Day Services

## LEADING THE LIVES *THEY* CHOOSE.

MTC's Gateway Day Services are designed to assist those preparing to achieve greater independence so that they may lead the lives *they* choose. Each person has the choice of participating in a variety of career or life skills activities based upon individual interests and desires. MTC offers a wide variety of exciting Life Enrichment activities including access to our Computer Labs, MTC Fine Arts Studios, Fitness Center, Community Activities & Recreation, Job Club & more!





## Community Living Services

**Making decisions for yourself, being independent, and having a place to call home are important to everyone. Our Community Living team of experienced supported living coaches and in-home support companions are ready, willing, and able to assist the people we serve in realizing their dreams.**

MacDonald Training Center has over 20 years of experience in providing Supported Living Services that can assist persons with disabilities in achieving their goals. Whether just a few hours a month of coaching is needed or 24 hour-a-day support, we customize our services to meet all needs.

Our Supported Living Coaches work closely with each person to:

- Find, rent, or purchase housing
- Find and select a roommate to share the cost of housing
- Help with banking, bill paying, and budgeting
- Help individuals interact with their neighbors and get involved in their local community
- Teach shopping and cooking skills, including planning for nutritional meals



**“Why is it important for me to live on my own? Because I’m a man.”  
-Steve Beauchaine**



## A YEAR OF GROWTH

In January 2015, MTC's Job Skills and employment placement services were restructured into Community Employment as one continuum of services and supports. With the refinements in service delivery and the expansion of MTC's Advanced Job Skills intensified training, MTC has had an over 300% increase in job placements.

Community Skills was launched in March 2015 as a concentration on social skills for those not quite ready for employment. The initiative provides committed, enthusiastic, and capable volunteers on a reliable basis to many worthwhile causes from serving those confined at home through Meals on Wheels, cleaning cages and walking dogs at Pet Resources, and refilling empty shelves of groceries at food banks. They keep things tidy for children, families and visitors to MOSI and Metropolitan Ministries. They are serving those with illnesses and their families as volunteers at Tampa General Hospital.

Our goal is that the majority of those involved in volunteering will become more comfortable with public interaction and thus more capable of obtaining and maintaining employment. They will then transition from our Community Skills program into one of the various phases of our Job Skills training with the expressed goal of community based employment.

## Community Employment

### PARTICIPATING EMPLOYERS

Answer Bay Area  
Aramark  
Bank of America  
Bealls Dept. Store  
Beneficial Blends  
Bonfish Grill  
Budd Security  
Busch Gardens  
Chartwells  
Community Convalescent Ctr.  
Dave's Bike Shop  
G4s Secure Solutions  
Gulf Coast Enterprises  
Hamburger Mary's  
HART

Hilton Hotel  
HMS Host Int'l  
Home Depot  
Home Instead  
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James Haley VA Hospital  
Janus Security Services  
Laser Spine Institute  
Lowry Park Zoo  
MacDonald Training Center  
Marshalls  
Panther Medical  
Pizza Hut  
Price Waterhouse Cooper  
Publix  
Publix Greenwise  
Ring Power  
Ross Dept. Store

Sea World Parks & Entertainment  
Seminole Hard Rock Casino  
Senior Helpers  
Shells Restaurant  
Starbucks  
Steak N' Shake  
Target  
Time Customer Service  
USF  
Valley Crest  
Village Inn  
Wal-Mart  
WellCare  
Wendy's Restaurants  
Winn Dixie  
YMCA



**Linda (pictured right) had never held a job** before her mother passed away. After their mother's death, Linda's sister was confident of her abilities to succeed in a job, and enrolled Linda in MTC's Advanced Job Skills Training. Within 59 days, (a MTC record) Linda successfully progressed through training and obtained her first job working for Beneficial Blends packaging Kelapo Coconut Oil products. After a few weeks on the job it became apparent that there was a problem: the assembly line Linda was now working on was too slow compared to the fast pace of her SunPass training. Together with her employer, MTC helped Linda adjust to her new job, and explored other duties Linda might do if she had extra time. Linda is truly succeeding at her job, and is considered a valuable employee, raising team morale with her joyful spirit.



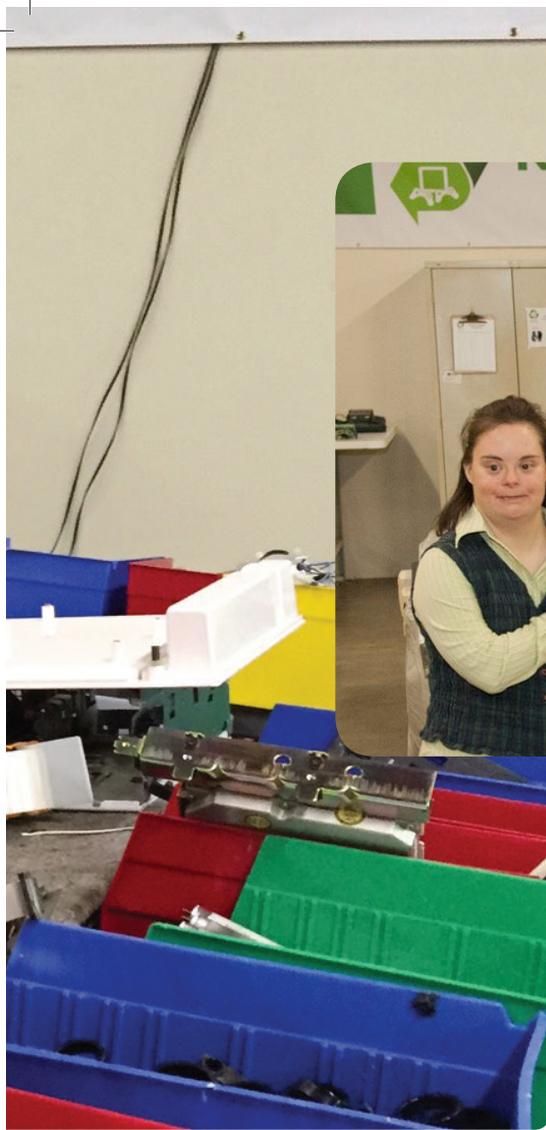
## Business Enterprise e-Quality Recycling

**Serving Tampa Bay by offering  
Equipment Collection & Pick  
Up, Secure Data Destruction,  
Responsible Recycling, and Tax  
Deductions for your equipment  
donations.**



MTC launched e-Quality Recycling with the help of a \$200,000 Neighborhood Builders grant from Bank of America. Neighborhood Builders is a strategic investment in communities that combines \$200,000 in flexible funding distributed over two years along with leadership training for high-performing nonprofits and their executives.





## **MTC's latest initiative, e-Quality Recycling, has a triple bottom line:**

- **Job skills training for adults with disabilities**
- **Operational revenue to enhance programmatic activities**
- **Reduction of environmental waste**

Through the e-Quality Recycling initiative trainees will disassemble computer parts and equipment donated by private individuals and corporations. Training replicates that of other commercial recyclers, providing high quality industrial job skills training, enabling participants to transition into outside employment and meaningful careers.

To schedule a corporate pick up contact us at (813) 323-2330 or bring your electronics to 5420 W. Cypress Street for recycling!

Monday - Friday  
9:00 AM - 3:00 PM

# Financial Summary

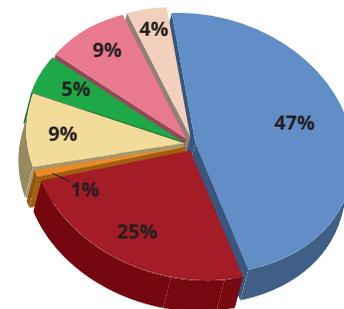
FY October 1, 2014 - September 30, 2015

## Audited Financials FY 2015

Revenue & Community Support	\$5,362,668
Net Assets Released from Restriction	\$208,966
Total Operating Support & Revenue	\$5,571,634
Expenses	(\$5,491,172)
Increase (Decrease) from Operations	\$80,462

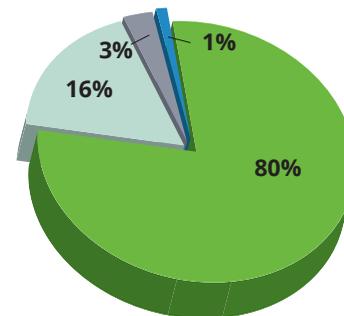
### NET REVENUE \$ 5,571,634

Medicaid & Private Pay	\$2,593,744
Sales- Mission Based Business Enterprises	\$1,416,787
Special Events	\$58,974
Contributions, Grants	\$522,559
Government Contracts	\$293,288
Rental Income, Investment Returns & Other	\$477,316
Net Assets Released from Restrictions	\$208,966

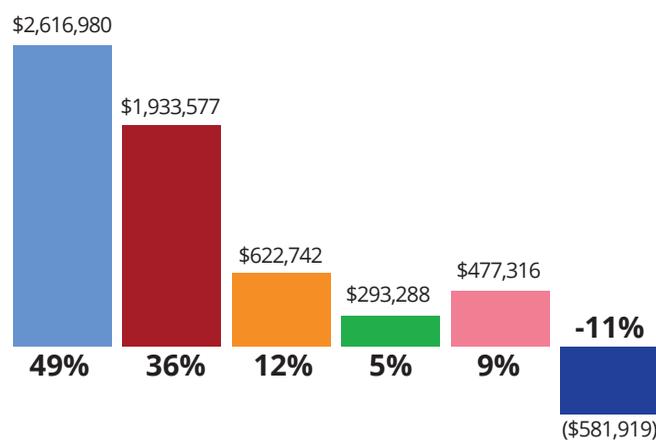


### EXPENSES \$ 5,491,172

Services	\$4,388,775
Administration	\$862,350
Community Development	\$170,395
General	\$69,652



### GROSS REVENUE CONCENTRATION



\*AUDITED GROSS REVENUE. PLEASE REFER TO PAGE #14 OF FY 2015 AUDIT.  
Audit available on MacDonald Training Center, Inc. website at [www.macdonaldcenter.org](http://www.macdonaldcenter.org)

# Financial Summary

## Combined Balance Sheets

SEPTEMBER 30, 2015 & 2014

	2015	2014
	TOTAL	TOTAL
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	191,739	140,085
Accounts Receivable:		
Grants and Funding Sources	35,215	48,747
Medwaiver and Private Pay	184,084	187,013
Commercial	319,494	227,154
Other	25,645	23,553
Contributions Receivable	96,698	124,830
Inventories	149,652	145,262
Prepaid Expense and Other Current Assets	58,047	59,744
<b>TOTAL CURRENT ASSETS</b>	<b>\$1,060,574</b>	<b>\$956,388</b>
Investments	2,072,305	2,514,300
Real Estate Investment	862,000	862,000
Contributions Receivable, Less Current Portion	168,269	168,822
Receivable under Charitable Remainder Trust	68,070	69,602
Property and Equipment, Net	3,456,704	3,582,716
Other Assets	35,888	35,888
<b>TOTAL ASSETS</b>	<b>\$7,723,810</b>	<b>\$8,189,716</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Short Term Notes Payable	70,000	491,906
Current Installments of Capital Lease Obligations	7,874	11,244
Current Installments of Long Term Debt	32,852	-
Accounts Payable & Accrued Expenses	516,698	486,722
Deferred Revenue	65,692	65,692
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$693,116</b>	<b>\$1,055,564</b>
Deposit Liability- Sale Leaseback	1,580,227	1,658,441
Capital Lease Obligation Less Current Installments	17,607	25,481
Long-Term Debt Excluding Current Installments	378,329	13,119
<b>TOTAL LIABILITIES</b>	<b>\$2,669,279</b>	<b>\$2,752,605</b>
<b>NET ASSETS</b>	<b>\$5,054,531</b>	<b>\$5,437,111</b>
	<b>\$7,723,810</b>	<b>\$8,189,716</b>

MacDonald Training Center, Inc. greatly appreciates the financial support of the **State of Florida Agency for Persons with Disabilities, United Way Suncoast, Community Foundation of Tampa Bay**, and other valued Foundations, Corporations and Private sources.

# Thank You for Your Support

## \$100,000+

BANK OF AMERICA

## \$99,999-\$10,000

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## HOW YOU CAN HELP

**There are so many ways to become involved.  
How can you help?**

- **Donate**
- **Volunteer**
- **Provide pro bono professional services**
- **Serve on the Board of Directors, or on Board Committees**
- **Sponsor a specialty service** such as the Computer Lab, Fitness Center, or Fine Arts Studio
- **Donate In-Kind Gifts** like property, training materials & art supplies
- **Sponsor special events** such as the Feast of St. Joseph or Shattering Barriers
- **Hold fundraisers on behalf of MTC** at your home, office, or school
- **Become a corporate sponsor**
- **Planned Giving**
- **Directly sponsor services** for individuals who cannot pay through the Robert Chase Memorial Fund

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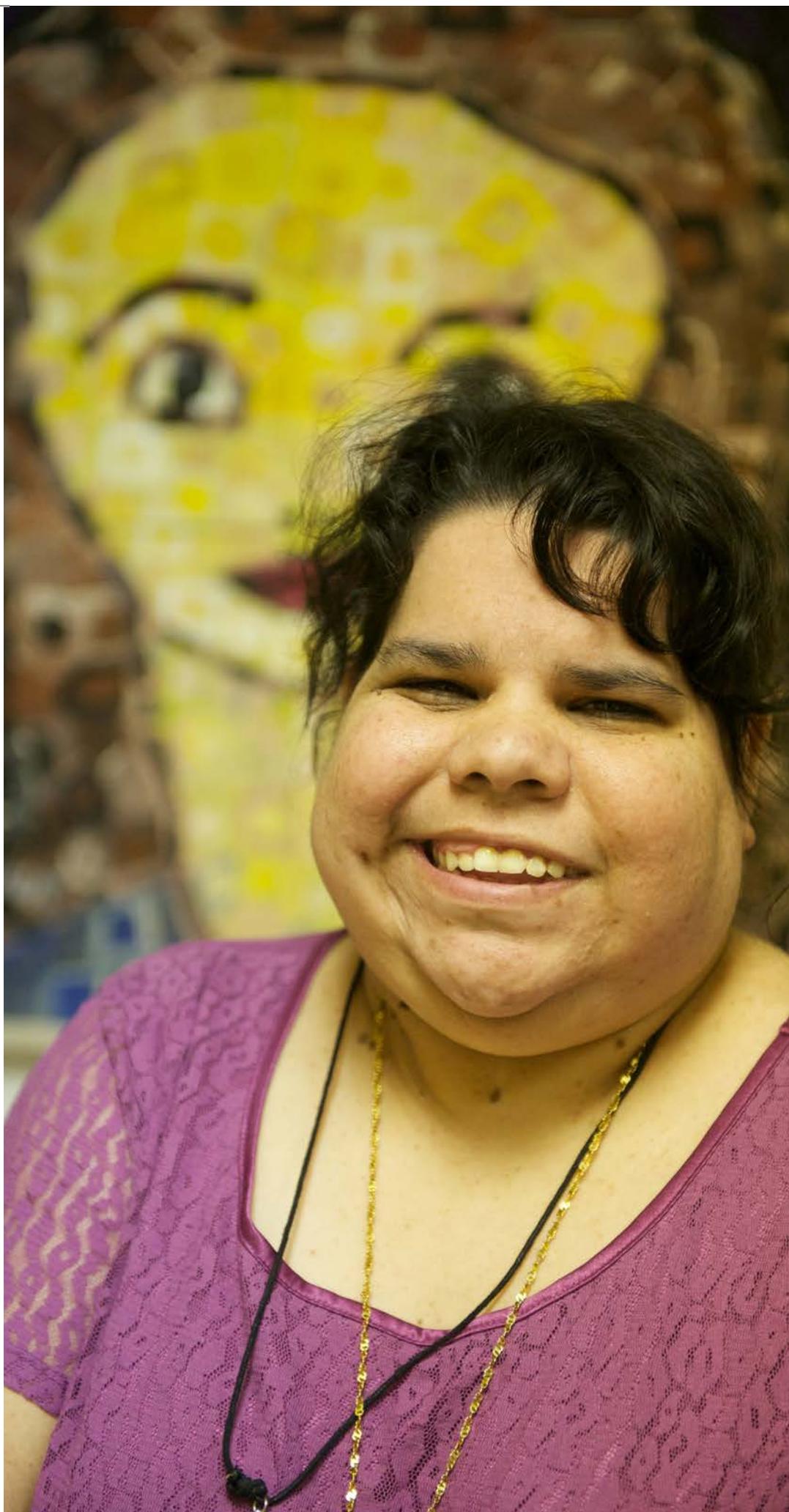
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Recognition of donations made  
between October 1, 2014 to  
September 30, 2015



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 beautiful photographs  
 included in this report.**



**"It is not how  
 much we give, but  
 how much love we  
 put into giving."  
 - Mother Teresa**

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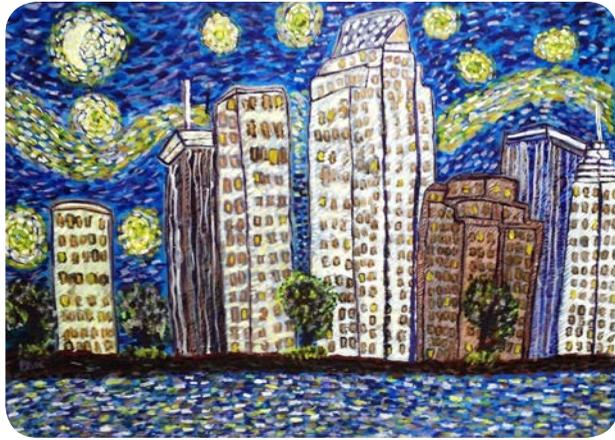
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**“Alone we can do so little;  
Together we can do so much.”**  
*-Helen Keller*

Current Team Members  
**FY 2015-2016**



Winner of the 2015  
Juror's Choice Prize at the  
Tampa Bay Lightning  
Celebration of the Arts



## About the Artist Paul Woodman

**Paul Woodman** paints Tampa landscapes and different areas of our growing City. He is excited by new buildings, all the construction going on around town, particularly at Tampa International Airport.

Paul was shocked and somewhat overwhelmed when his name was announced at the annual arts competition held by the Tampa Bay Lightning Foundation. With a very flushed face, he emerged from the back of the room to walk proudly to the podium. His insouciant vision—a combination of Van Gogh's *Starry Nights* and a Tampa cityscape was the top prize winner.

In watching Paul, it is clear that art is important to him and something he does not take for granted. He labors over each painting he makes. He is a thoughtful, careful practitioner, sketching out each piece before ever picking up a paintbrush. He struggles with each choice of color.

Paul pays careful attention to each detail in a composition, taking time to evaluate each part, even the smallest leaf in a rose bush. His pride when he has finished a painting is contagious. "Art makes me more confident," he explains. There is no doubt that this emerging artist has developed and refined his skills under the careful tutelage of Jan Radovan, MTC's Fine Arts Instructor.

Paul comes to MTC twice a week, part of a small group of emerging artists who spend their days in the Fine Arts Studios. On the other days he can be found working at a Winn Dixie supermarket. Paul lives independently in a small studio in Tampa. It is decorated with lots of paintings of Tampa.





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